

ULTIMO 90072
RETAIL SERVICES ASSESSMENT SCHEDULE
Preliminary Year 2015 – HSC 2016
 QUALIFICATION: SIR20212 Certificate II in Retail Services
 Training Package: SIR07 3.3 Retail Services

BOS course code
240 X 2 YR: 26901

TERM	Unit Code	Units Of Competency	AQF CORE/ ELECTIVE	BOSTES STATUS	HSC INDICATIVE Hrs.	Assessment Task Cluster & Methods of Assessment	Prelim and HSC Exam weightings to total 100%**
7 PRELIMINARY UOCs							
Term 1	SIRXWHS101	Apply safe work practices	C	M	15	Cluster A: Safety Observation of practical, written, portfolio of evidence	240 hours over 2 years 35 hrs Work placement
	SIRXCCS202	Interact with customers	C	M	20	Cluster B: Customer Service Workplace simulation, practical observation, portfolio of evidence	
	SIRXCOM101	Communicate in the workplace to support team and customer outcomes	C	M	8		
Term 2	SIRXCOM101	Communicate in the workplace to support team and customer outcomes	C	M	7	Cluster C: Working in the Industry Written, visual presentation	40% Preliminary Yearly Exam
	SIRXIND101	Work effectively in a customer service environment	C	M	20		
Term 3	SIRXICT001A	Operate retail technology	C	E	20	Cluster D: Retail Technology Scenarios, written task, practical observation	
	SIRXFIN201	Balance and secure point of sale terminal	E	E	15		
8 HSC UOCs							
Term 4	SIRXCLM101	Organise and maintain work areas	C	E	10	Cluster E : Stock Maintenance Written assignment, practical observation	35 hrs Work placement
	SIRXINV001A	Perform stock control procedures	E	E	20		
Term 5	SIRXCCS201	Apply point- of- sale handling procedures	C	M	20	Cluster F : Sales and Security Scenarios, role play, written assignment	60% Trial HSC Exam The final estimate exam mark will only be used as the HSC exam mark in the advent of misadventure. This mark should be derived from two exams.
	SIRXRSK201	Minimise loss	C	M	10		
	SIRXSLS201	Sell products and services	E	M	15		
Term 6 - 7	SIRXMER201	Merchandise products	E	S	20	Cluster G: Retail General Selling written assignment, workplace simulation/practical observation	
	SIRXSLS002A	Advise on products and services	E	S	20		
	SIRXMER202	Plan, create and maintain displays	E	E	15		
BOSTES requires students to study a minimum of 240 hours to meet Preliminary and HSC requirements.			Total hours 240		Units of competency from the HSC focus areas will be included in the optional HSC examination.		

